



# Opening Doors to Teamwork and Collaboration: 4 Keys That Change Everything

*Judith H. Katz, Frederick A. Miller*

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Your people might be your organization's greatest assets, but their interactions with one another are what determine the quality and the quantity of their contributions. Few organizations know how to generate the sense of excitement, energy, and shared mission that occurs when people truly join together. This book shows how, describing four simple behavioral keys that fundamentally change how people work together — building greater trust, understanding and collaboration.

“This book is filled with wonderful common sense; alas, uncommonly practiced. Anyone who wants to improve their own communication and their team's collaboration skills cannot come away untouched.”

—Beverly Kaye, Founder and Co-CEO, Career Systems International and coauthor of *Help Them Grow or Watch Them Go* and *Love 'Em or Lose 'Em*

“Judith and Fred share four simple but powerful keys that will help you and your colleagues knock down barriers and create a winning team. Regardless of organizational level, your team will form a lasting bond that upholds an idiom my associates and I learned long ago: No one of us is as smart as all of us.”

—Ken Blanchard, coauthor of *The One Minute Manager®* and *Great Leaders Grow*

“The beauty of *Opening Doors* is its ability to translate complex human interactions into simple but meaningful language that help leaders unlock the potential of their organization and initiate transformational culture change that will result in more engaged employees, higher productivity, increased performance and stronger, more sustainable business results.”

—Rohini Anand, Senior Vice President and Global Chief Diversity Officer, Sodexo

“This book is a laser beam on what makes work and all other relationships work. It declares that face-to-face relationships, not technology, not clear objectives, vision and metrics are what make organizations adaptive and sustainable.”

—Peter Block, author of *Flawless Consulting*, *Stewardship*, and *Community*

“This book is the best training I've received on how to achieve breakthroughs for greater performance. Devoid of jargon, it demonstrates brilliantly, how countless opportunities can arise when we choose to have more collaborative moments in life.

—Michelle Martin, radio personality and host of "The Wow Club" 938LIVE, Mediacorp Radio, Singapore



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