



Negotiating Insurance Policy Disputes: Leading Lawyers on Interpreting Insurance Contracts, Obtaining Key Documents, and Resolving Coverage Disputes (Inside the Minds)

Multiple Authors

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Negotiating Insurance Policy Disputes provides an authoritative, insider's perspective on key strategies for successfully settling or litigating an insurance coverage dispute. Featuring partners and shareholders from some of the nation's leading law firms, these experts guide the reader through the different stages of resolving an insurance policy dispute, as they offer tips on researching a claim, obtaining key documents, and developing an appropriate client strategy. From interpreting disputed terms to recognizing common legal issues, these authors discuss the importance of analyzing an insurance policy and preparing for negotiations. These top lawyers reveal their advice on resolving underlying lawsuits and handling insurance claims with various layers of coverage. These leaders also discuss the benefits of arbitration and mediation in negotiating insurance policy disputes. The different niches represented and the breadth of perspectives presented enable readers to get inside some of the great legal minds of today, as these experienced lawyers offer up their thoughts around the keys to navigating this ever-evolving area of law.

Inside the Minds provides readers with proven business intelligence from C-Level executives and lawyers (Chairman, CEO, CFO, CMO, Partner) from the world's most respected companies and firms nationwide. Each chapter is comparable to an essay/thought leadership piece and is a future-oriented look at where an industry, profession, or topic is heading and the most important issues for the future. Each author has been selected based upon their experience and C-level standing within the professional community.

Chapters Include:

1. Sina Bahadoran, Capital Partner, Hinshaw & Culbertson LLP - "Devil in the Details: Understanding the Nuances of Insurance Coverage Disputes"
2. Katherine B. Posner, Partner, Condon & Forsyth LLP - "The Unique Role of Aviation Insurance Coverage Counsel"
3. Paul R. Koepff, Partner, O'Melveny & Myers LLP - "Steps That Can Be Taken in an Effort to Negotiate Successful Settlements Between Key Parties in an Insurance Dispute"
4. Christine A. Gudaitis, Shareholder, Ver Ploeg & Lumpkin PA - "Keeping the End Goal in Mind: The Policyholder's Perspective"
5. Mark Bajalia, Partner, Brennan, Manna & Diamond PL - "Exclusions and Insurance Disputes"
6. Max H. Stern, Partner, Duane Morris LLP - "Managing Commercial Liability Disputes"

Appendices Include:

- Appendix A: State Farm and Casualty Co. v. Superior Court
- Appendix B: Lamar Homes, Inc. v. Mid-Continent Casualty Company
- Appendix C: Gregory v. Home Insurance Company
- Appendix D: Crawford v. Weather Shield Mfg., Inc.
- Appendix E: Delgado v. Interinsurance Exchange
- Appendix F: UDC-Universal Developments, L.P. v. CH2M Hill

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Jennifer Trojanowski:

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